

Marketing assistant in London

 [pic-management.com /es/job/marketing-assistant-in-london/](https://pic-management.com/es/job/marketing-assistant-in-london/)

Published:

Location

[London, United Kingdom](#)

Job Type

[Internship](#)

Category

[Marketing](#)

Salary

£500/month

Languages

English

Description

Your main functions will be to assist the marketing team in day-to-day activities.

- Generation and characterization of Leads?
- Monitoring the " Funnel " acquisition?
- Identify and establish contracts with new partners?
- Contribute to online and offline campaigns to generate leads.
- Experience within a similar role and practical experience of all social media platforms: Twitter, Facebook, LinkedIn, Pinterest, Instagram and commercial campaigns on these channels.
- Experience reporting on KPI's for social media and content
- Photoshop, InDesign, Dreamweaver, basic HTML and video production and editing is a plus
- Great communicator with excellent written English.
- Passion for social and fresh ideas as well as a background in journalism or creative writing is ideal.

You must be:

The position requires a highly motivated, bright and committed individual who thrives in a dynamic and challenging environment and is results driven. You'll be committed to getting maximum value from every communications opportunity.

The Benefits

- £500/ month + £200 monthly bonus

Company description

Our partner is rapidly growing vacation rental company based in London venturing also in property acquisition, development and management

Other comments

6 months mandatory

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Related Jobs

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Asistente calidad

 [pic-management.com /es/job/asistente-calidad/](https://pic-management.com/es/job/asistente-calidad/)

Published:

Location

[Lanzarote, Spain](#)

Job Type

[Internship](#)

Category

[Quality](#)

Salary

180 euros/month

Benefits

full board accommodation

Languages

English, Spanish

Description

- Analizar e interpretar todos los datos de las herramientas de calidad existentes en la compañía para determinar el nivel de calidad del servicio, identificar las desviaciones y situaciones adversas a la calidad (situaciones de riesgo).
- Reportar los resultados a la Dirección, proponiendo o ayudando a definir los planes de mejora.
- Fomentar el trabajo en equipo, coordinando las diferentes áreas, e incentivando la creatividad y eficiencia del equipo humano, involucrándolo en grupos de mejora y difundiendo los resultados entre el personal.
- Gestionar del sistema de quejas y sugerencias del establecimiento. Tratamiento y seguimiento de las quejas y sugerencias de los huéspedes.
- Gestionar del sistema de satisfacción del cliente interno (interpretar y analiza con Dirección los comentarios y el buzón de sugerencias)
- Atender las quejas y sugerencias del cliente.

Company description

Hotel Resort de lujo ubicado en Lanzarote, Canarias España.

Other comments

Español B2 mínimo.

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Related Jobs

[Práctica remunerada - Asistente Calidad -Lanzarote, España](#) Canarias, Spain

Recruitment Internship – Malta

 [pic-management.com /es/job/human-ressources-malta/](https://pic-management.com/es/job/human-ressources-malta/)

Published:

Location

[Sliema, Malta](#)

Job Type

[Internship](#)

Category

[Human Resources](#)

Salary

depending experiences

Languages

English

Description

Responsibilities:

- Attend to candidates' queries via telephone, email, and social media
- Develop a personal network to generate leads
- Carry out searches for potential / suitable candidates using various sources and databases
- Pre-screen, interview, and shortlist applicants

Requirements:

- Self motivated, mature, and organised individual
- Multi tasking and problem solving
- Possess business acumen and flair for sales
- Excellent command of the both written and spoken English. Other languages will be considered an asset
- Relevant qualifications such as Degree in Psychology and/or Human Resources, Social Sciences will be considered an asset, but are not a requirement
- Proficiency with all Microsoft Office applications

Company description

Recruitment company based in Malta

Other comments

6 months internship mandatory

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Praktikant (m/w) im Influencer Marketing für Frankreich

 [pic-management.com /es/job/praktikantin-im-influencer-marketing-fur-frankreich/](https://pic-management.com/es/job/praktikantin-im-influencer-marketing-fur-frankreich/)

Published:

Location

[Münster, Germany](#)

Job Type

[Internship](#)

Category

[Marketing](#)

Salary

700 Euro

Languages

French, German

Description

Aufgaben:

- Du bist für unseren Instagram Kanal in direktem Kontakt mit Influencern und betreust diese während deiner gesamten Praktikumszeit
- Dabei suchst du selber nach passenden Köpfen für unsere Marke, verhandelst Gagen und kontrollierst Postings
- Dein gutes Auge für Fotos hilft dir dabei, die passenden Fotos auszuwählen um der gesamten Instagram Community den richtigen Einblick in unsere Marke zu geben
- Du tauchst in die gesamte Welt des Marketings von unserem Partner Unternehmen ein und erarbeitest gemeinsam mit deinem Team spannende Kooperationen und neue Marketingmaßnahmen

Qualifikation

- Das Internet ist dein steter Begleiter und du bist nicht nur auf Blogs unterwegs, sondern hast sogar einen eigenen Instagram Account?
- Du nutzt diesen aktiv und hast schon deinen Lieblingsinfluencern gesehen? (Falls nicht wird dies deine neue Herausforderung!)
- Du hast ein Auge für gute Fotos, bist bestenfalls fit in der Bildbearbeitung und kannst knallhart verhandeln?
- Fashion ist für dich mehr als eine reine Blogrubrik und du hast Lust, gemeinsam mit Bloggern und Instagramern zusammenzuarbeiten und gemeinsam mit diesen die Kapten als Zeichen für Individualität zu verkörpern
- Du sprichst fließend Französisch und hast Lust, die Atmosphäre eines jungen Unternehmens nicht nur zu spüren, sondern aktiv daran mitzuarbeiten?
- Du bist kommunikationsstark und möchtest deine Kreativität ausleben?

Du schreist jetzt laut "Ja"? Dann lass uns dir noch kurz verraten, was wir dir bieten:

- Eine branchenübliche Vergütung in der lebenswerten Stadt Münster mit Panoramablick über die Altstadt
- Die Gelegenheit, ein dynamisches Internet E-Commerce Startup mitzugestalten
- Ein vielseitiges, spannendes Aufgabengebiet mit täglichen Herausforderungen in einem motivierten Team
- Getränke for free und einen frischen Obstkorb

Company description

Unser Partner Unternehmen stellt Produkte und Designs her für Leute die in der Welt zuhause sind und für die Reisen und Momente mehr zählen als Statussymbole.

Other comments

6 Monate Pflichtpraktikum

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Práctica Relaciones Públicas RRPP Riviera Maya Mexico

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Published:

Location

[Riviera maya, Mexico](#)

Job Type

[Internship](#)

Category

[Public Relations](#)

Etiquetas

Práctica Mexico, Relaciones Públicas, Riviera Maya, Hotel, Turismo

Benefits

accommodation and 1 meal/day

Description

Presentación de la empresa:

Hotel Resort de lujo que pertenece a un grupo hotelero reconocido por la calidad de sus hoteles. Situado entre Playa del Carmen y Tulum, este hotel ofrece una gran calidad de servicio a una clientela exigente.

Información de la oferta de práctica.

- Referencia: **IRP10094**
- Lugar: Riviera Maya México
- Sector: Turismo
- Jornada: Completa
- Remuneración :
 - Ayudas: Alojamiento y Comidas

DESCRIPCIÓN DE LA PRÁCTICA

Misiones del puesto:

- Relación con los clientes
- Mailing a los VIPs
- Acogida de los clientes en los distintos restaurantes
- Seguimiento y gestión de las quejas y sugerencias
- Gestión de llamadas
- Venta de excursiones
- Bienvenida y cocktail a la llegada de los clientes.

Requisitos de perfil

- Estudiantes de relaciones públicas, idiomas, turismo, etc.
- Inglés B2 (mínimo), español valorado
- Disponibilidad mínimo 12 semanas

- Sonriente, buen trato, don de gente

¿Porque aplicar?

- Perfeccionar español e ingles o alemán.
- Descubrir el sector del lujo y de la hostelería.
- Desarrollar el contacto con el cliente y don de gente.

Si tienes alguna duda o nos confirmas tu interés nos puedes escribir a students@pic-management.com

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Práctica Recepción hotel de Lujo España

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Published:

Location

[Lanzarote, Spain](#)

Job Type

[Internship](#)

Category

[Reception](#)

Salary

180 euros/month

Benefits

full board accommodation

Languages

English, Spanish

Description

- Conocer los eventos del día, horarios, órdenes de servicio, etc.
- Realizar las llegadas, salidas y todas las tareas propias del front.
- Realizar la asignación de habitaciones: VIPS, Pink Rooms, camas supletorias, cunas.
- Hacer seguimiento de las discrepancias del día: late check-out, prolongaciones, salidas imprevistas, etc
- Realizar la gestión de los “olvidos” de los huéspedes.

Company description

Hotel Resort ubicado en Lanzarote, Canarias España.

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Inventory Manager Paris France

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Published:

Location

[Paris, France](#)

Job Type

[Internship](#)

Category

[Management](#)

Etiquetas

Stage en France, Paris, inventory manager, hôtellerie, tourisme,

Salary

554 euros/months

Languages

English, French

Description

L'inventary manager est en charge de la gestion et l'optimisation des inventaires chambres du client sur l'ensemble de la distribution électronique.

Il entretient un relationnel étroit avec les market manager des distributeurs OTA au quotidien afin d'améliorer la visibilité de l'hôtel au sein de la distribution.

Il accompagne le Cluster Revenue & Webmarketing Manager sur les points téléphoniques hebdomadaires et journaliers.

Il participe a l'élaboration des yield meeting, assiste aux yield meeting mensuel chez le client, planifie les actions avec lui et mesure les résultats des actions terminées.

Votre profil:

- o Une première expérience en yield pour un hôtel ou un cluster
- o Ecole de commerce ou école supérieure en hospitality management.
- o Anglais courant, Excel : fonctions recherche, logiques, text, tableaux croisés dynamiques, fonctions mise en forme conditionnelles, objets graphiques, Power point niveau avancé

Company description

La société propose aux hôteliers indépendants 4 et 5 étoiles une externalisation de la fonction des revenus, du pricing, de la gestion de la distribution électronique, du web marketing et digital marketing.

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Software Engineering Developer – Student Internship Berlin

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Published:

Location

[Berlin, Germany](#)

Job Type

[Internship](#)

Category

[Engineering](#)

Salary

600-800 Euro/Month

Languages

English

Description

/// Your skills ///

- Scala (or Java)
- Database knowledge (Designing and querying)
- API design

You are comfortable in the backend, playing with data structures and algorithms as well as designing REST APIs that can be used by a multitude of frontend applications.

/// Bonus points ///

Experience with:

- Functional programming
- Machine learning
- Spark
- Play framework

In our current stage of development, we can offer you challenging tasks and the opportunity to shape our product with us.

/// Your tasks ///

- Extending and shaping of our connector framework with SPARK
- Building connectors for systems like SAP or Salesforce
- Integration of SAP HANA and Apache Spark
- Performance optimization
- Evaluation / Realization of new features

/// Our offer ///

- Flexible working hours

- A cosy office in Berlin
- Coffee, mate and more fun stuff
- A really nice, international team 😊

Company description

Our partner company builds the next generation technology that changes the way companies do process analysis. They are passionate about building high quality software at a fast pace, creating intuitive workflows and beautiful data visualizations to realize complex data analysis also for non-experts.

If you are interested in latest Big Data Technologies and would like to apply and expand your knowledge in an exciting environment, then this internship is for you! Our young team comprises experts with strong knowledge in software development. We believe that working together, having fun together and supporting each other is essential to achieve our goal; we'd love you to join our team on-site in Berlin.

Other comments

at least 3-4 Month

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Frontend Developer Full Time Position

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Published:

Location

[Berlin, Germany](#)

Job Type

[Internship](#)

Category

[Engineering](#)

Languages

English

Description

Your Responsibilities as a Frontend Developer

You are eager to create the best possible user experience and finding solutions to new problems (yes, we are not another App), while sustaining a high level of testability and maintainability in your code. You are not afraid to introduce new technologies, challenge assumptions and take your own decisions to drive the innovation of the product. You are fascinated by technological problems that arise when handling large amounts of data and how to present the results to a user in an interactive and intuitive manner.

As a frontend developer you take control of a modern web-based software stack of technologies including Typescript, AngularJS and gulp.js. As we develop new features, you plan, communicate and execute your projects together with our team of experts in an agile manner.

Requirements

- Experience with relevant front-end technologies including JavaScript, HTML5 and CSS3.
- Experience with integrating your code into larger systems.
- Ability to utilize existing and design new APIs.
- Knowledge of structured data (e.g. JSON, CSV).
- Ability to execute your tasks independently.
- Strong communication skills.

Bonus points:

- You worked with AngularJS before.
- You know about TypeScript.
- Experience with data visualization frameworks (D3.js, chart.js, vis.js).
- Experience in UX design.
- Graphical design / prototyping skills.
- Experience with SVG manipulation.

What we offer

- A beautiful office and a great team
- Friendly, cosy atmosphere

- Interesting challenges to work on
- Freedom to drive & design the product
- Openness for everything that is important to you

Company description

Our partner company builds the next generation technology that changes the way companies do process analysis. They are passionate about building high quality software at a fast pace, creating intuitive workflows and beautiful data visualizations to realize complex data analysis also for non-experts.

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Business Development Mobile Marketing in London

 [pic-management.com /es/job/business-development-paid-internship-in-london-2/](https://pic-management.com/es/job/business-development-paid-internship-in-london-2/)

Published:

Location

[London, United Kingdom](#)

Job Type

[Internship](#)

Category

[Business Development](#)

Salary

£700.00 /month

Languages

English, Spanish, Italian, German, Other

Description

Sales Department (Business Development Manager) – Mobile Affiliation (Internship)

Our partner is looking for a passionate and competitive Business Developer who thrives in attracting new customers. To achieve this, the business developer needs to find potential new customers, pitch them, ultimately convert them into clients, and continue to grow business in the future. The successful candidate will play a fundamental role in achieving its ambitious customer acquisition and revenue growth objectives. The candidate must be comfortable getting in touch with potential customers over E-mail, Skype, phone and face-to-face interviews.

RESPONSIBILITIES

Identifying new sales leads

Promote the company's products/services addressing or predicting clients' objectives

Representing the Cie at trade shows and other industry events

Arrange business meetings with prospective clients

Conduct research to identify new markets and customer needs

Operate as the lead point of contact for any and all matters specific to your customers

Build and maintain strong, long-lasting customer relationships

CANDIDATE REQUIREMENTS

Highly motivated candidate who is passionate about Digital and Mobile Marketing and willing to succeed in this industry.

Genuine interest in Digital and Mobile Marketing

Previous experience in Affiliate Marketing is a plus (but not a must)

Experience in cold calling is a plus

Determined self-starter with a positive attitude

Ability to be hands on in a start-up environment

Ability to work under pressure and meet deadlines

Show initiative, be driven and enthusiastic.

Innovative problem solver

Strong organizational skills

Excellent presentation and negotiating skills

Good communication skills using all relevant media.

Technical knowledge of digital marketing systems a plus

Fluent in English. A second language is a plus

Eligible to work in the UK

DETAILS

Duration: 3 months

Location: London, UK

Starting date: ASAP

Job Type: Internship

Required education: Bachelor's

Salary: £700.00 /month

Guaranteed permanent role based on performance during internships

Company description

Our partner is a full scale Digital Agency, with offices in many countries around the world.

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Published:

Location

[Dublin, Ireland](#)

Job Type

[Internship](#)

Category

[Business Development](#)

Salary

MINIMUM WAGE

Languages

English

Description

You'll be in regular contact with publishers from the Middle East, Africa and Asia, and you'll be on the lookout for new publishers to join the Cie marketplace.

THE ROLE

As the sales assistant, the role is predominantly publisher facing and its main focus is to represent the Cie in the market, to articulate its unique proposition and to drive sign-ups by publisher partners. You will help the sales teams to build a number of business partnerships across a range of publishers and strategic partners who are central to the ongoing growth and success of the company.

You'll also learn to become an experienced sales professional with a keen understanding of online advertising and related technologies, and you'll help the teams create a business development strategy with key internal stakeholders and effectively execute plans.

As well as this, you'll be:

Evaluating potential partnerships and playing a key role in developing new business opportunities.

Executing relationship development from first contact to signed agreement.

Developing and maintaining an intimate knowledge of the offering and products and be able to articulate them effectively to publishers.

Regularly updating the business on the progress of publisher development. This will include an overview of active discussions and opportunities, client feedback, networking events and industry changes.

Company description

High tech company based in Dublin

Other comments

9 to 12 months internship

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Golf internship in Scotland

 [pic-management.com /es/job/golf-customer-care-internship-in-scotland/](https://pic-management.com/es/job/golf-customer-care-internship-in-scotland/)

Published:

Location

[Scotland, United Kingdom](#)

Job Type

[Internship](#)

Category

[Customer relationship](#)

Etiquetas

Internship in Scotland, customer care, hotel and spa, tourism, luxury, golf

Salary

7.20 pounds/hour

Benefits

accomodation + 1 meal/day

Languages

English

Description

In a top luxury hotel Spa in Scotland, based front of the coast, with wonderful view to the see and Golf.

Golf – This will focus on the running of the Golf Operation and you would have exposure to and be given training on all of the following areas; Outdoor & Buggy Operation – Starter's hut, Golf Shop/ Arrival & Check in, Clubhouse experience pre & post golf, All stock/ product knowledge training & testing, Tuition & Summer School, Guest journey & expectations

Other comments

Mandatory 6 months from April

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Front Office in luxury hotel in Prague

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Published:

Location

[Czech Republic](#)

Job Type

[Internship](#)

Category

[Reception](#)

Benefits

accommodation

Languages

English

Description

Front Office:

Greet and inform customers on living conditions: rates, benefits

Make reservations, record arrivals and departures / Resolution of complaints

Maintain information materials available to customers /Propose and / or sale of tourist services

Reply to mail, fax, phone / Check or have control rooms (minibar drinks consumed in the "Equipment Loan") /

Ensure billing of travel, meals / Accept the bills, payments control deferred

Establish rates / Sales trips

Company description

Luxury hotel based in the heart of Prague

Other comments

Mandatory 3 months internship minimum

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International Front Office Luxury Resort in Maldives Islands

 [pic-management.com /es/job/international-front-office-luxury-resort-in-maldives-islands/](https://pic-management.com/es/job/international-front-office-luxury-resort-in-maldives-islands/)

Published:

Location

[Maldives](#)

Job Type

[Internship](#)

Category

[Reception](#)

Salary

250\$/months

Benefits

full board accomodation + Visa expenses

Languages

English, Spanish, French, Italian, German, Other

Description

Our partner is looking for interns in Front Office:

Job Description:

Greet and inform customers on living conditions: rates, benefits

Make reservations, record arrivals and departures / Resolution of complaints

Maintain information materials available to customers /Propose and / or sale of tourist services

Reply to mail, fax, phone / Check or have control rooms (minibar drinks consumed in the "Equipment Loan") /

Ensure billing of travel, meals / Accept the bills, payments control deferred

Establish rates / Sales trips

Benefits for the Intern

- Work Visa payments are covered and organized by the resort
- Interns Allowance: We give a Service Charge amount which varies between USD250 – USD500. This amount depends on the business level i.e. occupancy and revenue. We collect 10% service charge from every service and product transaction; this is then accumulated to a fund which will be distributed evenly to all Team members onboard at the end of the month.
- All Meals are covered at the Team Restaurant
- Laundry and uniform
- Access to all Team Members facilities
- Accommodation provided: Four Sharing basis.
- Access to extensive In-House training programs same as all the other Team Members.

Documents required:

For visa purposes we will need below:

- Recent passport size picture in high resolution.
- Passport copy – color – only data pages – first two pages
- Latest education certificates
- Recent work experience letters or reference letters

Specific Languages:

- Korean
- Japanese
- Chinese
- German
- French
- Russian
- Spanish

Minimum duration

- Six months minimum
- Four months accepted only for certain periods like September to December or Jan to April
- Maximum one year

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FIT Operations internship in London

 [pic-management.com /es/job/fit-operations-internship-in-london/](https://pic-management.com/es/job/fit-operations-internship-in-london/)

Published:

Location

[London, United Kingdom](#)

Job Type

[Internship](#)

Category

[Sales](#)

Salary

350pounds/month

Languages

English, Other

Description

The intern would assist with some or all of the following duties:

- To undertake FIT client reservations in an efficient and customer focused manner
- To ensure agreed response times to clients are met and all reservations undertaken are accurate
- To build and maintain strong relationships with Cie clients and suppliers
- To deliver first class customer service to our clients
- Working with our reservation system T., ensure all procedures are adhered to and as directed by your line manager
- Preparation and costing of proposed client FIT programmes.
- Full utilisation of the T. system to generate client quotations and subsequent follow up, also ensuring that the confirmed proposal is accurately reflected on T.
- Help with any admin work needed during quotation/follow up/confirmation process.

The position may also extend to cover support in any of the Company's other departments as the need arises.

Company description

Tour operator based in London

Other comments

6 months internship mandatory

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Front office Panama

 [pic-management.com /es/job/front-office-panama/](https://pic-management.com/es/job/front-office-panama/)

Published:

Location

[Playa Venao, Panama](#)

Job Type

[Internship](#)

Category

[Reception](#)

Start:

August 2016

Etiquetas

internship in Panama, Front office, hospitality, panama, surf

Benefits

full board accommodation

Languages

English

Description

Company: Hotel in PANAMA Playa Venao

Our partner is a one-of-a-kind place. It is located in Playa Venao, an international surf paradise, and offers comfortable rooms and first-rate amenities to make the beach trip a memorable experience

Responsibilities:

The internship program is based on the following departments: **reception, food and beverage, conciergerie.**

All the students applying for this internship program will pass thru all the departments during their internship period spend in Panama.

The tasks that the students need to accomplish are the following:

Welcoming guests at reception and giving general information about the location

Promoting and informing the guests about the Hotel daily/ weekly and special events as well as the events going on in

Helping the receptionist with their daily tasks

Collaborating with the Public Relations Department in order to promote the hotel's events to the general public

Ensuring the successful execution of events

Helping in the F&B department with daily tasks

Profile:

Students who speak English and Spanish (other languages are highly valued), are very communicative, organized, dynamic, keen to learn and able to work as part of a multifunctional team. To be available 3 to 6 months.

The hotel offers:

The intern will receive Full board accommodation.

Important: Provide service charge if you get the internship.

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Assistant service qualité et clientèle

 /es/job/assistant-service-qualite-et-clientele/

Published:

Location

[Alpes, France](#)

Job Type

[Internship](#)

Category

[Business Development](#)

Salary

500 euros/mois

Benefits

logement en colocation

Languages

English, French

Description

Missions Service clientèle :

- Prise d'appels téléphoniques pour le service client
- Communication avec les établissements (hôtels et résidences) au sujet de clients insatisfaits
- Traitement des réclamations : entrer les dossiers dans le logiciel, étudier le dossier, transmettre les propositions de dédommagement aux clients
- Statistiques et bilan à mettre en place chaque fin de saison.
- Aide ponctuelle dans les services annexes (planning) en cas de forte activité

Missions Qualité :

- Gestion des questionnaires de satisfaction online
- Bilans mensuels et bilans fin de saison qui détermineront les primes qualités des directeurs de site et des chefs de service
- Appels aux clients pour connaître leur satisfaction

Company description

Notre partenaire est une société qui gère des résidences et hôtels-restaurants sur des régions touristiques en France.

Other comments

Convention de stage obligatoire

Être disponible 4 à 6 mois

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Marketing Internship – Malta

 [pic-management.com /es/job/marketing-intern-in-malta/](https://pic-management.com/es/job/marketing-intern-in-malta/)

Published:

Location

[Malta](#)

Job Type

[Internship](#)

Category

[Marketing](#)

Salary

depending experiences

Languages

English

Description

However, typical daily tasks include:

- Candidate sourcing
- Operating company email accounts
- Job posting
- Research projects
- CV Formatting
- Promotion on social media
- Operation of reception desk

This is a real business and as part of the marketing / operations teams, we have a variety of roles to fulfil, so it is important that interns are flexible and willing to apply themselves to any challenge.

Company description

Recruitment agency based in Malta

Other comments

4 to 6 months internship

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stage en réception- Alpes France

 [pic-management.com /es/job/stage-au-service-reception-pour-lete-2017/](https://pic-management.com/es/job/stage-au-service-reception-pour-lete-2017/)

Published:

Location

[Chamonix Mont Blanc, France](#)

Job Type

[Internship](#)

Category

[Reception](#)

Etiquetas

Stage Chamonix Mont Blanc, France, service réception, tourisme

Salary

554.40€ / mois

Benefits

logement en colocation

Languages

English, French

Description

Le stage se déroule au service réception dans des résidences à Chamonix (150 appartements sans restauration, sans animation). Le ou la stagiaire découvrira les différentes facettes du métier de réceptionniste : accueil et informations clients en plusieurs langues, check in et check out, utilisation de nos logiciels internes, ventes et facturation de prestations, petite comptabilité et gestion des réclamations.

Company description

Cette entreprise est aujourd'hui le leader européen du tourisme de proximité.

Other comments

Profil recherché :

- Homme ou femme
- Motivé(e) par les métiers de l'accueil,
- dynamique et souriant(e).
- Bonne présentation.
- Anglais et français courant obligatoire, une 3ème langue serait un plus

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Assistant service qualité et clientèle

 /es/job/assistant-service-qualite-et-clientele/

Published:

Location

[Alpes, France](#)

Job Type

[Internship](#)

Category

[Business Development](#)

Salary

500 euros/mois

Benefits

logement en colocation

Languages

English, French

Description

Missions Service clientèle :

- Prise d'appels téléphoniques pour le service client
- Communication avec les établissements (hôtels et résidences) au sujet de clients insatisfaits
- Traitement des réclamations : entrer les dossiers dans le logiciel, étudier le dossier, transmettre les propositions de dédommagement aux clients
- Statistiques et bilan à mettre en place chaque fin de saison.
- Aide ponctuelle dans les services annexes (planning) en cas de forte activité

Missions Qualité :

- Gestion des questionnaires de satisfaction online
- Bilans mensuels et bilans fin de saison qui détermineront les primes qualités des directeurs de site et des chefs de service
- Appels aux clients pour connaître leur satisfaction

Company description

Notre partenaire est une société qui gère des résidences et hôtels-restaurants sur des régions touristiques en France.

Other comments

Convention de stage obligatoire

Être disponible 4 à 6 mois

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Práctica Recepción Hotel Resort de lujo en Mexico

 pic-management.com /es/job/recepcion-hotel-resort-de-lujo-mexico/

Published:

Location

[Riviera maya, Mexico](#)

Job Type

[Internship](#)

Category

[Reception](#)

Etiquetas

Hostelería, lujo, turismo, México

Benefits

full board accommodation

Languages

English, Spanish

Description

Presentación de la empresa:

Hotel Resort de lujo que pertenece a un grupo hotelero reconocido por la calidad de sus hoteles. El hotel esta situado entre Playa del Carmen y Tulum, ofrece una gran calidad de servicio a una clientela exigente.

Información de la oferta de práctica.

- Referencia: **IFO03035**
- Lugar: Riviera maya (México)
- Sector: Turismo
- Jornada: Completa
- Inicio: Todo el año
- Remuneración
 - Ayudas: Alojamiento y Comidas

DESCRIPCIÓN DE LA PRÁCTICA

Misiones del puesto:

Recepción de los clientes (check-in y check-out), atención telefónica, resolución de quejas, controlar cambios de habitación, informar al cliente sobre los servicios, las tarifas y el horario del hotel. Aprender el manejo de los registros de recepción. Aprender a realizar las cajas de los turnos. Aprender la facturación de agencias. Atención en distintos idiomas.

Requisitos de perfil

- Estudiantes de idiomas, turismo, etc.
- Español B1, Ingles B2 (mínimo),

- Disponibilidad mínimo 8 semanas
- Sonriente, buen trato, don de gente

¿Porque aplicar?

- Perfeccionar español e ingles.
- Descubrir el sector del lujo y de la hostelería.
- Desarrollar el contacto con el cliente y don de gente.

Si tienes alguna duda o nos confirmas tu interés nos puedes escribir a students@pic-management.com

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Customer |Care Executive internship in Germany

 pic-management.com/es/job/customer-care-executive-internship-in-germany/

Published:

Location

[Mainz, Germany](#)

Job Type

[Internship](#)

Category

[Administration](#)

Salary

150 euros per Month

Benefits

+ incentive

Languages

English

Description

- Responding to customers after sales inquiries; example delivery, payment, partial deliveries, shipping costs, defective product, refunds etc...
- Contacting customers to offer an alternative part, requotes and upsells.
- This role involves working closely with the Purchasing department.
- This role will receive active quotes from Sales Executives who leave the company.
- They will own the quote but not the company. If the company sends a requirement the Sales Executive will work on the requirement and will take over the quote if necessary.
- Must be presentable, patient to handle angry customers and skills over crises Management
- To attend call inquires and transfer to concern dept.

Company description

Our partner is a distributor of semiconductors and electronic components.

Other comments

- Business or marketing-related degree or equivalent professional qualification.
- Relevant product and industry knowledge.
- Microsoft office proficiency, excellent communication and interpersonal skill.
- Strong written and verbal communication.
- Motivation, drive and a desire to achieve financial success.
- Strong command of the English languages - additional languages are an asset.
- Sales or Business Development experience is an advantage.

- Organization and planning, strategic thinking and problem solving.

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